

Executive Summary

August 8, 2024

Robert Cohen
Procurement Consultant
Indiana Department of Administration
Procurement Division
402 W. Washington Street, Room W468
Indianapolis, IN 46204

Dear Mr. Cohen:

Health Management Associates, Inc. (HMA) is pleased to submit our proposal to the Indiana Department of Administration to provide **First Steps Evaluation** in response to **RFP 25-79309**.

2.2.1 Summary of Ability and Desire to Supply the Required Products or Services

HMA's team is well-positioned to provide all the deliverables related to the First Steps program. Our team includes individuals with extensive experience in evaluating Medicaid programs, monitoring compliance and provider agencies, and completing state systemic improvement plan reporting. Our subcontracted minority business enterprise, VECRA, Inc., will provide support for compliance and provider agency monitoring. Our subcontracted Indiana veteran-owned small business enterprise, Allied Business Solutions, LLC, will provide project management and report-writing support. Together, we feel confident in fulfilling all the responsibilities specified in the RFP, including providing ad hoc evaluative support.

2.2.3 Respondent Notification

Please contact our proposals director, Ann Filiault, as the principal contact for the proposal at proposals@healthmanagement.com or 518-801-0003 if you have any questions regarding this response. For contracting matters, please contact our contracts director, Jeff DeVries, at contracts@healthmanagement.com or 517-482-9236. As chief administrative officer, I am authorized to bind HMA contractually with this bid.

2.2.4 Secretary of State

HMA is in good standing with the Office of the Indiana Secretary of State. Our business ID is 2000020900370.

We are excited about the prospect of working with the Indiana Department of Administration and are confident HMA will provide exemplary service on this project. Thank you for the opportunity to bid on this very important work. We look forward to your decision.

Sincerely,



Kelly Johnson
Chief Administrative Officer